

Lecture: E-Meter Data: Instant Reads Part I

Hubbard discusses a Russian brainwashing technique. Interjects a non-sequitur into the lecture and then carries on with discussing the brainwashing technique. Promotes the idea of "intelligent" use of brainwashing.

You can bury unknownness in the middle of an auditing session. You can sandwich it in just like the screaming witch doctor. They got one down in South Africa, yeah— or mostly Central Africa. They walk around . . . Not having seen it in South Africa; they kind of chased it out underneath the brush, I guess. But get a horsetail switch for flies, fill it full of fleas, shake it all over somebody, and while he's trying to brush them off, say something to him. That's a version of that. That's implantation magic.

The Russians, being rather Asiatic, do this consistently and continually. Guy is enroute to a questioning chamber, and a woman dentist with forceps and so forth steps out of a hidden door in the hall and examines his teeth and disappears through the same door. Shatters him! "Where the hell was she from? You know? What is going on?" Typical modern Russian tactic.

Boy, these Russians, they go around this way, you know? This was what Pavlov taught them. I don't think he had to teach them very hard, for some of them.

I notice they made a terrific bid for popularity tonight. Fifteen-year-old boy swam across the river to get into West Berlin tonight, so they put, from the commie side, seven bullets in him. Mobs of people watching this, and they took him to the hospital with a bullet in his lungs and in a critical condition. Their bids for popularity are really marvelous to behold. They probably think it's the thing to do, you know?

But they do these surprising things. See? They do a sudden surprise in the middle of an action; that makes an implant. Don't give them credit for being smart on this. It's probably a dramatization, because they don't do anything with it. You see?

You, knowing that, figuring out "And let's see, how could we use this politically? Oh, well, easy. We'll have this guy—we'll play some Beethoven, and we'll have some soft perfume in the room, and lying on a soft couch, and we'll play some Beethoven, see? And under the table, out of sight, why, we will have the Moscow air-raid-warning siren, the biggest one. And just as he's all relaxed and listening to this thing, you see, we will press this button, stop pressing the button and say "You are a communist," and start pressing the button again." Guy would walk out; he'd tell everybody he was a communist. We'd have done the trick, since a communist is more or less a robot anyhow.

I mean, you could apply these things intelligently. The Russians don't. You know, it takes them seventy days to brainwash, and they only get 22 percent. Isn't that interesting? You know, they only get 22 percent? I think this is marvelous, you know? Why do they try? Why do they try?

But this all comes under the heading of that sort of thing. Something that is invalidated secretly or privately—bang, like that—in a guy's mind. What is it? It's sort of interesting. You go over this. It'll make more sense when you get these things checked off, because it wouldn't take very long to check these things off.

— L. Ron Hubbard

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